



## REAL-TIME INTEGRATION FOR SAGE 100



## SAGE 100 INTEGRATION DONE RIGHT



3PL



Applications



Websites



Marketplaces



Databases



Portals



[ROI-CONSULTING.COM](http://ROI-CONSULTING.COM)

# SAGE 100 INTEGRATION

IN-SYNCH® is a Sage 100 installed application that provides real-time data synchronization with any third-party system. It can be used to integrate and synchronize with just about any version of Sage 100 and its predecessors.

IN-SYNCH is a flexible tool that can be used for multiple types of integration needs—from just the basics to complex, customized systems. We specialize in Sage 100 process automation, from intercompany transactions to tokenized credit card integration. IN-SYNCH is infinitely versatile, able to be expanded to complex solutions that will pay dividends in return on your investment.

ROI has more than 20 years of experience integrating Sage 100 with other solutions, our expertise with Sage 100 has proven invaluable to our customers. Our engineers can assess the solution needed to integrate your Sage 100 platform with e-commerce sites, third-party shopping carts, custom sites or databases, and any other system. Because we completely understand the Sage 100 file structure and how to integrate using the third-party API, we can perform most any type of integration necessary for Sage 100.



*"IN-SYNCH has been such a value-added program to our business. From order processing to real-time inventory updates, we are able to add data to and from Sage 100 at a more efficient level than we ever had before."*

CHRIS RAMCHARRAN  
CTO  
LogoUp

## Turnkey Integration

For off-the-shelf and custom carts that offer an API, we can create a Sage 100 custom cart connector for a turnkey integration solution.

With experience integrating over 20 different popular shopping carts, marketplaces, and omni-channels, IN-SYNCH gives you the convenience of selecting the platform with the budget and features that suit your business and integrating it quickly and efficiently. The following are our most popular integrations:

## E-COMMERCE PLATFORM INTEGRATION



- Shopify POS
- Shopify Fulfillment Service



- Amazon Seller Central: MFN and FBA
- Amazon Payments Report
- Amazon Vendor Central Service

IN-SYNCH is capable of integrating any website shopping cart platform with Sage 100.



## Do It Yourself (DIY)

Your developer can perform the integration to Sage 100 using IN-SYNCH, rather than engaging ROI to perform the turn-key integration. We refer to this as a developer-assisted, do-it-yourself project.

When we work with your development vendor or team, ROI will direct them to build the “staging tables” to meet specifications of the accounting data files in the database that hosts the website or 3rd party software. You can contract with ROI to perform the Sage 100 connection, or we can train your team to do this work.

From there, the developer will establish communications, connection, and mapping using the 3rd party system’s API, direct database connection, XML, or other methods to the staging table database.

*“ROI is a great partner to work with. We have a large base of customers who need a proven/clean data integration between their website and Sage 100 system. ROI and IN-SYNCH get the job done right.”*

**ALEX NASTASHKIN**  
Sr. Vice President  
SWK



## Custom-Built Application Programming Interface (API)

If you need data in and out of Sage for predetermined end points but the custom shopping cart does not have an API to connect Sage 100, we will create and host a restful JSON API for the your web developers to consume for integration of the website.

### Sage 100 Automation

Inter-company Integration - With IN-SYNCH®, we can automate the intercompany workflows and eliminate the inefficiencies caused by manual postings.



### Other Connections

- 3PL Integration - If your business is offering fulfillment services or using a third-party shipping and logistics outsource (3PL), ROI can perform the automation of data between the online platforms and Sage 100
- XML Integration - One of our popular integrations with XML to automate the retrieval of files and the import into Sage 100 to create accounts receivable invoices, orders, accounts payable invoices, purchase orders and so on
- Connect Sage 100 with other ERP solutions
- And More!

# Real-Time Data Synchronization With ANY Third-Party System



**IN-SYNCH® does more to integrate your online business with Sage 100 than any other integration solution.**

## Features and Benefits of Our Integration Solution



### Proven

We can offer peace of mind to our customers, knowing IN-SYNCH has been running on Sage customer systems for over 20 years and our third-party connectors have been working perfectly now for ten years. Our solutions are proven and mature, no bugs to work through, and you can rest assured that you will not be our “trial and error” project.



### Secure

With our solution, data exchanges are initiated and controlled from within the Sage 100 server, making IN-SYNCH the most secure architecture possible. Plus, security will never equal down time. You still get maximum speed without the need for outside access to the accounting system server.



### Bidirectional

IN-SYNCH seamlessly integrates and synchronizes all relevant data between Sage 100 and the third-party system, whether the data originates in Sage 100 or the external system. accounting system server.



### Real Time Synchronization

Sage 100 ERP and your third-party system—whether e-commerce shopping cart, CRM database, or warehouse management system—are provided with automatic, real-time changes and updates as they occur accounting system server.



### Independent

Our solution allows for the two systems to run independently, so if one happens to be down for maintenance, the other system stays up. The two will sync up automatically.



### Lightning Fast

IN-SYNCH uses the most efficient data mirroring methods available, so you can receive orders, new customers, changes, and updates automatically as they happen, with maximum speed.

## A Powerful Partner

ROI is a Sage Gold level Development Partner; we often work closely with Sage 100 resellers as an extension to their own technical team. Together, we enable Sage 100 customers to get the most out of their investment through integration to critical applications.

## Contact us today to learn more or to get started.

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